

# Cumberland County Board of REALTORS®

## “The Real News You Can Use!”

VOLUME 1 ISSUE 5

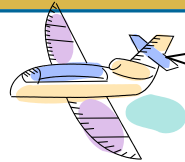
JUNE 2009



2009 NJAR  
Realtor® and  
Realtor® Associate  
of the Year  
Applications  
available on-line  
[www.ccbor.com](http://www.ccbor.com)

### *Congratulations*

New Broker:  
Raymond Copsey,  
HG Nylund Realty



*Welcome Summer...*

As the summer quickly falls upon us and the days get a little longer, it seems we are starting to see the light at the end of that very long tunnel.

We have endured a lot of changes in the past couple of years, I hope each and every one of you have found something positive to take from the trying times.

Since it is the time of the year we like to vacation and have picnics and parties, our Board thought we would have a Cumberland County Board of REALTORS Family Fun Day. We would like to have it at Capps Picnic Park in Fairton on Clarks Pond. We will be talking about this in more detail at the Breakfast meeting on June 25<sup>th</sup>.

We do have to have a certain amount of participation to reserve the facility. We will be asking the Brokers/Managers to take a general consensus in their office's and send it to Diane at the Board office by the end of June, so we can get an idea if we will have enough people interested. This is going to be something that you can bring your family and friends to.

If you would like more information on the park please visit [www.cappspicnicpark.com](http://www.cappspicnicpark.com) I hope to see everyone at the Breakfast on June 25<sup>th</sup>. It will be held at the Heritage House in Millville, N.J. We have the pleasure of having Jarrod Grasso from NJAR come down to speak with us about some hot topics happening at state level. Continuing education is coming and we all have to be prepared.

We have a new website that we will also be introducing to you. It is very user friendly; I think you will enjoy it. It has been my goal this year to bring you information and make things as easy as possible for you. I hope you will agree that this website is a step in the right direction. Go take a peek; some pages are still under construction so please bear with us.

[www.ccbor.com](http://www.ccbor.com)

In closing I would like to congratulate all of you who have a loved one who has recently graduated. Congratulations Class of 2009. Have a Safe and fun filled summer.

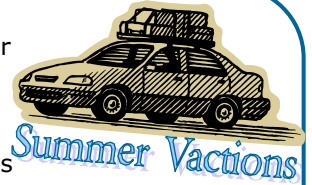
*-Joyce Conrow*



“A perfect summer day is when the sun is shining, the breeze is blowing, the birds are singing, and the lawn mower is broken.”

-James Dent

Whether you are traveling by plane, train or automobile, summer vacations are the perfect opportunity to get away to a favorite spot or experience new sights and adventures. If however, your trip is not planned correctly, you will spend your vacation stressed out! So regardless if you are packing up the kids in the back of the van or traveling to exotic destinations, here are some travel tips to make this summer vacation your best one yet:



1. Pack Right! Planning ahead and having a really good list will help you pack light.
2. Have plenty of Sunscreen, Hats, and Sunglasses. The sun is stronger in the summer and UV rays keep increasing. Sun protection is more important now than ever.
3. Be flexible. Leave a little wiggle room in your plans. Give yourself plenty of time for flight delays and traffic jams.
4. Bring a camera. I know this one sounds obvious but you won't believe the amount of people that either forget to charge the batteries or bring the memory card.
5. Be prepared for rain or cooler weather.
6. Be prepared for an emergency. If traveling by car keep an emergency kit handy that includes jumper cables, basic hand tools, flares or reflective warning triangles, a first aid kit, a flashlight with fresh batteries, and a cell phone.

And the most important tip for having a great summer vacation? Don't overdue it. You are on vacation, don't plan too much into a short amount of time, and leave room to just r-e-l-a-x. Enjoy the glorious summer days and nights, as we all know, they go by way to fast.

### UPCOMING EVENTS-MARK YOUR CALENDARS

#### Vineland Planning Board Meetings

Every 2nd Wednesday of the Month  
Council of Chamber-City Hall  
7th & Wood St. 7:30 pm

Thursday, May 25, 2009

#### Brunch with Jerrod Grasso, NJAR Executive Vice President

Heritage House-Wheaton Village  
11:00 – 1:30 Please RSVP to Diane@ccbor.com

#### 1st Annual Family Fun Day

Date: TBD

Location: Capps Picnic Park

More details to follow



\*Please note that the event will only be held if there is member participation.



## “Fair Housing for All”

NJAR recently held its annual poster contest “Fair Housing for All”.

They encourage schools from all over the state to have students from grades 3-5 draw posters expressing what fair housing means to them. NJAR will then choose 12 posters from the entire state to be a month of the year in its annual fair housing calendar. These calendars can then be purchased at the Triple Play Convention in December.

This year our President, Joyce Conrow invited the local schools to participate. We were fortunate to have Mrs. Martines 5<sup>th</sup> grade class from Petway School in Vineland, enter the contest.

On May 22, our President Joyce Conrow, and Executive Officer, Diane Foltyn went to personally visit the children in their class. Joyce talked to the children about fair housing and what it means to them. After displaying all of the great art work and talking about fair housing our Board rewarded those hardworking students with TastyKakes treats!!!

Let’s keep our fingers crossed and hope we come out with a winner. It would be really nice to see Cumberland County Board of Realtors and one of our local students in the Calendar.



*Did you know? There is a legend about the sand dollar. When you look at it, on the bottom is the outline of the Christmas Flower (the poinsettia), On the top you will find the outline of the Easter flower (the Easter Lily). In the center of the Easter Lily you will find the outline of a small star – the Christmas Star. Break open the shell and inside you will find five small "doves," representing "Peace and Good Will to Men."*

*Editors: Jana DuQuette and Rosie Smith*



Phone  
856-692-1118  
Fax:  
856-692-2894  
Hours  
Monday-Friday  
9:00am-4:00pm

### REFERENCES AT A GLANCE

New Jersey Association of Realtors  
<http://www.njar.com/>  
Online Forms  
National Association of Realtors  
<http://www.realtor.org/>  
New Agents-Go to NAR register  
for your NRDS #  
<http://sjsr.fnismls.com/Paragon>  
South Jersey Shore MLS

## The Board



Submit ideas, stories, photos or acknowledgements to Rosie @ [RSmith@ExitUptown.com](mailto:RSmith@ExitUptown.com) or to [Jana.DuQuette@PruFoxRoach.com](mailto:Jana.DuQuette@PruFoxRoach.com)

The only good is knowledge and the only evil is ignorance.

~*Socrates*

### THE BOARD STORE

#### Items for Sale

Open House Signs.....\$8.75  
Open House Balloons 25pk....\$9.73  
Open House Guest Register..\$25.81  
Open House Post Cards.....\$12.94  
8x11 Information Boxes.....\$14.18  
Information Box Post.....\$5.69  
Business Card Letter Opener..\$2.28  
Truth in Renting Booklet.....\$2.50  
Shurlock Lock Box.....\$20.88

Check out...

**THE BOARD STORE ONLINE!**

[www.ccbor.com](http://www.ccbor.com)

### Welcome New Members

Lucinda Bernstein	G. Scull Real Estate
Victoria Landicini	The Maxx Agency
Elizabeth Melon	Coldwell Banker Excel
Evonne Melon	Coldwell Banker Excel
Andrew Wolf	The Maxx Agency

## 2009 Board Members

**"It's not what your Association can do for you, but what you can do for your Association." Make it yours, get involved!"**



### President

Joyce Conrow  
Prudential  
Fox & Roach  
609-364-4493



### President Elect

Evelyn Schweibinz  
Mature Realty  
(856) 696-2255



### Vice-President

Dennis Gaggini  
Realty Express  
856-455-7653

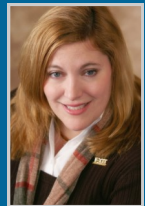
*Realtor Associate Representative-Vineland*

Savanah Carmen Acosta  
Coldwell Banker, Excel  
856-696-1111



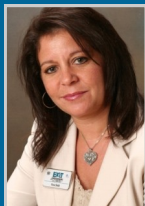
### Treasurer

Michele Kelly  
Coldwell Banker,  
S. Kelly  
856-455-8820



### State Director

Stephanie Verderose  
Exit Uptown Realty  
856-462-6600



### Secretary

Rosie Smith  
Exit Uptown Realty  
856-462-6600

*Realtor Associate Representative-Millville*

Kathy Price  
Century 21 Key  
856-825-8500



### 1 Year Director

Larry DePalma  
DePalma Realty  
856-825-5500



### 2 Year Director

Eda Shannon  
Reeves & Melvin  
856-825-0713



### 3 Year Director

Donna Lupi  
Prudential  
Fox & Roach  
856-207-0115

*Realtor Associate Representative-Bridgeton*

Bill Bowe  
Coldwell Banker, S. Kelly  
856-455-8820